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MANAGED CARE SYSTEMS
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Request for Waiver

Plan Year: 2019

Please ensure that information contained on this waiver request coincides with information provided on the geographical access maps and provider list submitted with this application.

1. Name and Title of Person Submitting this Document:

Carrier	Name Network	Network ID
Sanford Health Plan of Minnesota	Sanford Health Plan of Minnesota Simplicity Network	MNN001
Name	Title	Date
Sean Hartka	Government Policy Specialist	9/17/2018

2. By submitting this form, the above-referenced confirms:

- A. That person submitting this request has personal knowledge of the network contracting process involved in this submission, and
- B. That access cannot be met for the following provider type(s). Include the county and reason(s) for not meeting the requirements.

Provider Type	County	Reason Code	Notes
General Hospital facilities	Beltrami, Roseau, Lake Of The Woods, Marshall	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Primary Care providers	Beltrami, Lake Of The Woods, Marshall	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Pediatric Services Providers	Beltrami, Lake Of The Woods, Kittson, Marshall, Clearwater, Stearns, Traverse, Stevens, Big Stone, Swift, Chippewa, Rock, Pipestone, Jackson, Martin, Pope, Lac Qui Parle, Yellow Medicine	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Allergy, Immunology and Rheumatology	Lake Of The Woods, Beltrami, Hubbard, Roseau, Kittson, Lyon	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Anesthesiology Physicians and Certified Registered Nurse Anesthetists	Lake Of The Woods, Roseau, Beltrami	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Cardiac Surgery	Stearns	3	Sanford has made a good faith effort to contract with provider in the area, and offered a contract at the same/similar rate as other providers in March of 2017, which was refused at that time. We had further communication with the provider in August of 2017 and confirmed there was still no interest on their end to contract, and reached out again in August 2018 without any confirmation as of yet. Sanford Health Plan will continue to offer contracts in good faith to willing providers in the area at the same or similar rates as other providers of the same type in the network when coverage is not currently present.

Cardiac Surgery	Kittson,Roseau,Lake Of The Wood, Marshall, Beltrami, Pennington, Red Lake, Polk, Clearwater, Mahnomen,Hubbard,Becker,Ottertail,Grant,Douglas,Traverse,Stevens,Pope,Swift,Big Stone,Lac Qui Parle,Chippewa, Yellow Medicine,Renville,McLeod,Sibley, Lincoln,Lyon,Redwood,Nicoll, Brown,Murray,Cottonwood,Watonwan, Blue Earth,Nobles,Jackson,Martin,Kandiyohi,Meeker,Wilkin	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Colon and Rectal Surgery	Kittson,Roseau,Lake Of The Woods,Marshall,Beltrami, Pennington,Red Lake,Polk, Clearwater, Mahnomen,Hubbard,Becker,Ottertail, Wilkin,Grant,Douglas, Traverse,Stevens,Big Stone,Lac Qui Parle, Yellow Medicine, Lincoln,Lyon,Redwood,Cottonwood,Murray,Pipestone,Rock,Nobles,Jackson,Martin	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Endocrinology	Roseau,Lake Of The Woods,Beltrami, Traverse, Pennington,Marshall,Kittson	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Genetics	Becker,Beltrami,Big Stone,Blue Earth,Brown,Chippewa, Clearwater,Cottonwood,Douglas, Grant,Hubbard,Jackson,Kandiyohi,Kittson,Lac Qui Parle,Lake Of The Woods, Lincoln ,Lyon,Mahnomen,Marshall,Martin,McLeod ,Meeker,Murray,Nicoll, Nobles,Otter Tail, Pennington, Polk, Pope, Red Lake, Redwood, Renville, Roseau, Sibley, Stevens, Swift, Traverse, Watonwan, Wilkin, Yellow Medicine	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Genetics	Stearns	3	Sanford has made a good faith effort to contract with provider in the area, and offered a contract at the same/similar rate as other providers in March of 2017, which was refused at that time. We had further communication with the provider in August of 2017 and confirmed there was still no interest on their end to contract, and reached out again in August 2018 without any confirmation as of yet. Sanford Health Plan will continue to offer contracts in good faith to willing providers in the area at the same or similar rates as other providers of the same type in the network when coverage is not currently present.
Dermatology	Roseau,Lake Of The Woods,Beltrami	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Nephrology	Douglas	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Neurology and Neurological Surgery	Traverse	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Ophthalmology	Lake Of The Woods,Beltrami	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Orthopedic Surgery	Lake Of The Woods,Beltrami	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Physical Medicine and Rehabilitation and Occupational Medicine	Roseau,Lake Of The Woods,Big Stone,Lac Qui Parle	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Pulmonary Disease	Roseau,Lake Of The Woods,Beltrami,Marshall,Traverse	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Radiology and Nuclear Medicine	Lake Of The Woods,Beltrami,Meeker,Kandiyohi	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Reconstructive Surgery	Becker,Big Stone,Chippewa,Cottonwood,Douglas,Grant,Hubbard,Jackson,Kandiyohi,Kittson,Lac Qui Parle,Lake Of The Woods, Lincoln ,Lyon,Mahnomen,Meeker,Murray,Nobles,Otter Tail,Redwood, Renville, Roseau, Stevens, Swift, Traverse, Yellow Medicine,Beltrami,Clearwater,Pope	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.

Reconstructive Surgery	Stearns	3	Sanford has made a good faith effort to contract with provider in the area, and offered a contract at the same/similar rate as other providers in March of 2017, which was refused at that time. We had further communication with the provider in August of 2017 and confirmed there was still no interest on their end to contract, and reached out again in August 2018 without any confirmation as of yet. Sanford Health Plan will continue to offer contracts in good faith to willing providers in the area at the same or similar rates as other providers of the same type in the network when coverage is not currently present.
Urology	Kittson,Roseau,Lake Of The Woods	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Vascular Surgery	Kittson,Roseau,Lake Of The Woods,Beltrami,Meeke,Kandiyohi,McLeod,Renville,Sibley,Nicollet,Blue Earth	1	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Vascular Surgery	Stearns	3	Sanford has made a good faith effort to contract with provider in the area, and offered a contract at the same/similar rate as other providers in March of 2017, which was refused at that time. We had further communication with the provider in August of 2017 and confirmed there was still no interest on their end to contract, and reached out again in August 2018 without any confirmation as of yet. Sanford Health Plan will continue to offer contracts in good faith to willing providers in the area at the same or similar rates as other providers of the same type in the network when coverage is not currently present.

Please use additional sheet if needed

As part of this waiver request for all reason codes, a carrier must demonstrate with specific data that the geographic access standards cannot be met in a particular service area or part of a service area and also state what steps were and will be taken to address the network inadequacy (MN Statutes § 62K.10, subdivision 5).

Reason Codes:

- Carrier has conducted a good faith search for providers and determined that there are no providers physically present in the service area of the type requested in the waiver. MDH will not grant a waiver for this reason code unless the carrier demonstrates, with specific information, that there are no providers physically present in the part(s) of the service area for which the waiver is sought. Specific information may include provider directories and sources consulted, physical geography that affects the location of providers, or other information that affects the availability and location of providers. Telemedicine may be used as a means to provide access when there are no providers physically present to meet the standard. The carrier should describe how it will assess the availability of providers who begin practice in the service area where the standard cannot currently be met.
- Provider does not meet carrier's credentialing requirements. Carrier must cite the reason(s) provider does not meet carrier's credentialing requirements.
- Carrier has made a good faith effort to contract with provider and offered a contract at the same/similar rate as other providers of the same provider type in the network, and provider has refused to accept a contract. A carrier representative must attest, below, that a contract was offered at same/similar rates and provider refused to contract.
- Other: Please describe why geographic access standards cannot be met. Please also describe how access will be provided for this provider type for the residents of the affected county or counties.

Attestation for the Request for Waiver

The undersigned attests that he/she is a representative of the carrier with personal knowledge of the network and reasons for the above waiver requests, and that the waiver requests meet the requirements for the waiver, as outlined above. The undersigned also attests that good faith efforts have been made to locate and contract with providers, as outlined above, and that if providers become available in the service area, carrier will make a good faith effort to contract with said providers at same or similar rates as other providers of the same type in carrier's network.

Lisa M. Carlson, Sanford Health Plan, Sr.
Director, Market Strategy

08/01/18

Name, Company, Title

Date Attestation Signed

