## Group Health Plan, Inc. Minnesota Supplement Report #1A

## REALLOCATION OF EXPENSES AND INVESTMENT INCOME

For the Year Ending December 31, 2020 Public Information, Minnesota Statutes § 62D.08

|      |   | 1                                     | 2          | 3             | 4             | 5         | 6            | 7          | 8        | 9    | 10      | 11         | 12   | 13   | 14      | 15           |
|------|---|---------------------------------------|------------|---------------|---------------|-----------|--------------|------------|----------|------|---------|------------|------|------|---------|--------------|
|      |   | 1                                     | 2          | 3             |               | Medicare  | Medicare     | Medicare   | Medicare | ,    | SNBC MA | SNBC       | 12   | 13   | 14      |              |
| Line | Direct Non-Claim Expenses                           | Total                                 | Non MN     | Total MN      | Commercial    | Advantage | Cost         | Supplement | Part D   | MSHO | Only    | Integrated | PMAP | MSC+ | MN Care | Dental       |
| 1    | Employee benefit expenses                           | 25,705,474                            | 1,443,447  | 24,262,027    | 21,173,932    | 0         | 633,689      |            | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 2,454,406    |
| 2    | Sales expenses                                      | 3,823,031                             | 16,420     | 3,806,611     | 3,771,482     | 0         | 7,209        | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 27,920       |
| 3    | General business/office expense                     | 12,783,606                            | 717,840    | 12,065,766    | 10,530,022    | 0         | 315,141      | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 1,220,603    |
| 4    | State premium taxes and assessments                 | 9,423,521                             | 403,267    | 9,020,254     | 7,883,349     | 0         | 59,299       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 1,077,606    |
| 5    | Consulting and professional fees                    | 2,886,250                             | 162,072    | 2,724,178     | 2,377,441     | 0         | 71,152       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 275,585      |
| 6    | Outsourced services                                 | 774,442                               | 43,487     | 730,955       | 637,918       | 0         | 19,092       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 73,945       |
| 7    | Other expenses                                      | 1,276,126                             | 71,659     | 1,204,467     | 1,051,161     | 0         | 31,459       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 121,847      |
| 8    | Total Direct Expenses                               | 56,672,450                            | 2,858,192  | 53,814,258    | 47,425,305    | 0         | 1,137,041    | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 5,251,912    |
|      | -   | · · · · · · · · · · · · · · · · · · · |            |               |               |           | •            |            |          |      |         |            |      |      |         |              |
|      |   | 1                                     | 2          | 3             | 4             | 5         | 6            | 7          | 8        | 9    | 10      | 11         | 12   | 13   | 14      | 15           |
|      |   |                                       |            |               |               | Medicare  | Medicare     | Medicare   | Medicare |      | SNBC MA | SNBC       |      |      |         |              |
| Line | Reallocated Indirect Non-Claim Expenses             | Total                                 | Non MN     | Total MN      | Commercial    | Advantage | Cost         | Supplement | Part D   | MSHO | Only    | Integrated | PMAP | MSC+ | MN Care | Dental       |
| 9    | Employee benefit expenses                           | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 10   | Sales expenses                                      | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 11   | General business/office expense                     | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 12   | State premium taxes and assessments                 | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 13   | Consulting and professional fees                    | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 14   | Outsourced services                                 | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 15   | Other expenses                                      | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 16   | <b>Total Indirect Expenses</b>                      | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
|      |   |                                       |            |               |               |           |              |            |          |      |         |            |      |      |         |              |
|      | _   | 1                                     | 2          | 3             | 4             | 5         | 6            | 7          | 8        | 9    | 10      | 11         | 12   | 13   | 14      | 15           |
|      |   | 1                                     |            |               |               | Medicare  | Medicare     | Medicare   | Medicare |      | SNBC MA | SNBC       |      |      |         |              |
| Line | Direct plus Indirect Non-Claim Expenses             | Total                                 | Non MN     | Total MN      | Commercial    | Advantage | Cost         | Supplement | Part D   | MSHO | Only    | Integrated | PMAP | MSC+ | MN Care | Dental       |
| 17   | Employee benefit expenses                           | 25,705,474                            | 1,443,447  | 24,262,027    | 21,173,932    | 0         | 633,689      | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 2,454,406    |
| 18   | Sales expenses                                      | 3,823,031                             | 16,420     | 3,806,611     | 3,771,482     | 0         | 7,209        | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 27,920       |
| 19   | General business/office expense                     | 12,783,606                            | 717,840    | 12,065,766    | 10,530,022    | 0         | 315,141      | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 1,220,603    |
| 20   | State premium taxes and assessments                 | 9,423,521                             | 403,267    | 9,020,254     | 7,883,349     | 0         | 59,299       |            | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 1,077,606    |
| 21   | Consulting and professional fees                    | 2,886,250                             | 162,072    | 2,724,178     | 2,377,441     | 0         | 71,152       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 275,585      |
| 22   | Outsourced services                                 | 774,442                               | 43,487     | 730,955       | 637,918       | 0         | 19,092       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 73,945       |
| 23   | Other expenses                                      | 1,276,126                             | 71,659     | 1,204,467     | 1,051,161     | 0         | 31,459       | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 121,847      |
| 24   | Total Non-Claim Expenses = Sum of Lines 17 to 23    | 56,672,450                            | 2,858,192  | 53,814,258    | 47,425,305    | 0         | 1,107,011    | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 5,251,912    |
| 25   | Claims Adjustment Expenses                          | 9,810,858                             | 265,741    | 9,545,117     | 9,160,310     | 0         | 384,183      | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 624          |
| 26   | Revenues (Supp Report #1, Line 8)                   | 1,061,009,685                         | 14,778,466 | 1,046,231,219 | 1,017,825,746 | 0         | (5,001,511)  | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 32,286,984   |
| 27   | Incurred Claims (Supp Report #1, Line 18 + Line 22) | 1,111,621,268                         | 10,947,848 | 1,100,673,420 | 1,042,466,687 | 0         | 11,257,216   | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 46,949,517   |
| 28   | Net Investment Gain/(Loss) (Allocated)              | 6,660,308                             | 12,094     | 6,648,214     | 3,660,490     | 0         | 2,987,724    | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 29   | Aggregate Write Ins for Other Income or (Expenses)  | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 30   | Federal and Foreign Income Taxes Incurred           | 0                                     | 0          | 0             | 0             | 0         | 0            | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | 0            |
| 31   | Net Income = Lines 26+28+29-24-25-27-30             | (110,434,583)                         | 718,779    | (111,153,362) | (77,566,066)  | 0         | (13,672,227) | 0          | 0        | 0    | 0       | 0          | 0    | 0    | 0       | (19,915,069) |