

HealthPartners, Inc.
Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2020
Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
1	Employee benefit expenses	48,039,053	937,427	47,101,626	11,259,418	5,951,385	0	1,067,269	767,134	1,319,281	2,497,378	0	19,201,926	284,154	2,855,192	1,898,489
2	Sales expenses	20,965,263	133,764	20,831,499	14,814,461	976,708	0	668,794	47,177	13,687	25,910	0	199,216	2,948	29,622	4,052,976
3	General business/office expense	21,788,627	425,180	21,363,447	5,106,829	2,699,314	0	484,072	347,941	598,374	1,132,713	0	8,709,240	128,882	1,295,003	861,079
4	State premium taxes and assessments	52,838,040	112,485	52,725,555	16,583,021	2,511,583	0	226,257	494,537	3,056,660	3,159,336	0	20,981,160	875,424	3,146,625	1,690,952
5	Consulting and professional fees	4,919,382	95,996	4,823,386	1,153,007	609,444	0	109,293	78,557	135,099	255,741	0	1,966,351	29,099	292,383	194,412
6	Outsourced services	1,319,974	25,757	1,294,217	309,376	163,527	0	29,326	21,079	36,250	68,621	0	527,613	7,808	78,452	52,165
7	Other expenses	2,175,054	42,443	2,132,611	509,790	269,460	0	48,323	34,733	59,733	113,073	0	869,402	12,866	129,274	85,957
8	Total Direct Expenses	152,045,393	1,773,052	150,272,341	49,735,902	13,181,421	0	2,633,334	1,791,158	5,219,084	7,252,772	0	52,454,908	1,341,181	7,826,551	8,836,030

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
9	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Total Indirect Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
17	Employee benefit expenses	48,039,053	937,427	47,101,626	11,259,418	5,951,385	0	1,067,269	767,134	1,319,281	2,497,378	0	19,201,926	284,154	2,855,192	1,898,489
18	Sales expenses	20,965,263	133,764	20,831,499	14,814,461	976,708	0	668,794	47,177	13,687	25,910	0	199,216	2,948	29,622	4,052,976
19	General business/office expense	21,788,627	425,180	21,363,447	5,106,829	2,699,314	0	484,072	347,941	598,374	1,132,713	0	8,709,240	128,882	1,295,003	861,079
20	State premium taxes and assessments	52,838,040	112,485	52,725,555	16,583,021	2,511,583	0	226,257	494,537	3,056,660	3,159,336	0	20,981,160	875,424	3,146,625	1,690,952
21	Consulting and professional fees	4,919,382	95,996	4,823,386	1,153,007	609,444	0	109,293	78,557	135,099	255,741	0	1,966,351	29,099	292,383	194,412
22	Outsourced services	1,319,974	25,757	1,294,217	309,376	163,527	0	29,326	21,079	36,250	68,621	0	527,613	7,808	78,452	52,165
23	Other expenses	2,175,054	42,443	2,132,611	509,790	269,460	0	48,323	34,733	59,733	113,073	0	869,402	12,866	129,274	85,957
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	152,045,393	1,773,052	150,272,341	49,735,902	13,181,421	0	2,633,334	1,791,158	5,219,084	7,252,772	0	52,454,908	1,341,181	7,826,551	8,836,030
25	Claims Adjustment Expenses	30,754,238	71,933	30,682,305	5,964,442	3,871,224	0	770,992	42,127	5,342,455	3,186,505	0	8,841,136	1,383,470	1,279,954	0
26	Revenues (Supp Report #1, Line 8)	2,205,285,514	5,861,003	2,199,424,511	623,273,038	227,066,672	0	17,044,147	47,309,270	174,407,231	116,075,914	0	771,086,121	33,109,835	115,602,636	74,449,647
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,885,600,531	5,095,330	1,880,505,201	519,618,097	191,629,421	0	11,645,614	36,153,129	146,676,112	107,693,889	0	684,523,007	30,086,391	102,388,402	50,091,139
28	Net Investment Gain/(Loss) (Allocated)	12,167,762	(17,956)	12,185,718	11,995,590	103,928	0	31,095	103,013	845,773	(206,343)	0	(712,799)	418,583	(393,122)	0
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	149,053,114	(1,097,268)	150,150,382	59,950,187	18,488,534	0	2,025,302	9,425,869	18,015,353	(2,263,595)	0	24,554,271	717,376	3,714,607	15,522,478