

Medica Health Plans
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2020
Public Information, Minnesota Statutes § 62D.08

For Dental: Please use "Explanations" tab to clarify any overlap reporting of Dental in other columns.

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	7,205,560	-	7,205,560	27,324	4,051,904	-	3,115,847	-	10,486	-	-	-	-	-	-	-	-
3	General business/office expense	(9,089,391)	-	(9,089,391)	37,881	(2,947,378)	-	(1,090,123)	-	(2,693,689)	(290,013)	(1,445,655)	(0)	(587,975)	-	-	(72,440)	-
4	State premium taxes and assessments	8,802,098	75,509	8,726,589	3,290	-	-	666,922	-	3,564,725	307,094	2,803,658	(10,536)	1,388,877	-	-	2,557	-
5	Consulting and professional fees	55,092	-	55,092	330	17,684	-	6,541	-	16,162	1,740	8,674	0	3,528	-	-	435	-
6	Outsourced services	6,885,301	-	6,885,301	32,626	446,688	-	11,266	-	2,402,506	661,332	2,969,743	0	354,789	-	-	6,349	-
7	Other expenses	14,884,355	-	14,884,355	9,242,849	1,821,721	-	673,785	-	1,664,920	179,252	893,533	0	363,417	-	-	44,879	-
8	Total Direct Expenses	28,743,016	75,509	28,667,506	9,344,299	3,390,619	-	3,384,239	-	4,965,111	859,405	5,229,953	(10,536)	1,522,636	-	-	(18,220)	-

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
9	Employee benefit expenses	25,226,533	(318,682)	25,545,215	5,071	7,427,968	-	957,943	-	10,464,174	3,916,389	823,637	(22,084)	1,965,938	(1,569)	-	7,747	-
10	Sales expenses	2,080,495	(33,704)	2,114,198	420	614,761	-	79,282	-	866,046	324,132	68,167	(1,828)	162,707	(130)	-	641	-
11	General business/office expense	6,829,648	(104,537)	6,934,186	1,377	2,016,304	-	260,031	-	2,840,474	1,063,094	223,574	(5,995)	533,649	(426)	-	2,103	-
12	State premium taxes and assessments	440,441	-	440,441	87	128,070	-	16,517	-	180,419	67,525	14,201	(381)	33,896	(27)	-	134	-
13	Consulting and professional fees	1,206,938	(20,103)	1,227,042	244	356,796	-	46,014	-	502,637	188,120	39,563	(1,061)	94,432	(75)	-	372	-
14	Outsourced services	3,640,140	(65,304)	3,705,444	736	1,077,459	-	138,954	-	1,517,874	568,089	119,472	(3,203)	285,168	(228)	-	1,124	-
15	Other expenses	112,433	(1,645)	114,079	23	33,172	-	4,278	-	46,731	17,490	3,678	(99)	8,779	(7)	-	35	-
16	Total Indirect Expenses	39,536,629	(543,976)	40,080,604	7,957	11,654,530	-	1,503,019	-	16,418,355	6,144,839	1,292,291	(34,649)	3,084,569	(2,462)	-	12,155	-

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
17	Employee benefit expenses	25,226,533	(318,682)	25,545,215	5,071	7,427,968	-	957,943	-	10,464,174	3,916,389	823,637	(22,084)	1,965,938	(1,569)	-	7,747	-
18	Sales expenses	9,286,555	(33,704)	9,319,759	27,743	4,666,665	-	3,195,129	-	876,532	324,132	68,167	(1,828)	162,707	(130)	-	641	-
19	General business/office expense	(2,259,742)	(104,537)	(2,155,205)	39,257	(931,074)	-	(830,091)	-	146,785	773,081	(1,222,081)	(5,995)	(54,326)	(426)	-	(70,337)	-
20	State premium taxes and assessments	9,242,539	75,509	9,167,030	3,377	128,070	-	683,439	-	3,745,145	374,619	2,817,859	(10,916)	1,422,773	(27)	-	2,691	-
21	Consulting and professional fees	1,262,030	(20,103)	1,282,134	573	374,480	-	52,555	-	518,799	189,860	48,236	(1,061)	97,960	(75)	-	807	-
22	Outsourced services	10,525,441	(65,304)	10,590,745	33,362	1,524,147	-	150,220	-	3,920,380	1,229,421	3,089,215	(3,203)	639,957	(228)	-	7,473	-
23	Other expenses	14,996,789	(1,645)	14,998,434	9,242,872	1,854,892	-	678,063	-	1,711,651	196,741	897,211	(99)	372,196	(7)	-	44,914	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	68,279,644	(468,466)	68,748,110	9,352,256	15,045,149	-	4,887,258	-	21,383,466	7,004,244	6,522,245	(45,185)	4,607,205	(2,462)	-	(6,065)	-
25	Claims Adjustment Expenses	7,238,849	9,433	7,229,417	-	2,920,359	-	1,476,282	-	1,388,861	921,339	136,271	-	371,177	-	-	15,126	-
26	Revenues (Supp Report #1, Line 8)	1,141,618,193	3,775,463	1,137,842,731	225,896	330,858,831	-	42,669,008	-	466,098,413	174,444,989	36,686,680	(983,653)	87,567,405	(69,897)	-	345,059	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,007,457,649	4,179,763	1,003,277,886	(117)	295,873,645	277	31,983,408	-	402,962,508	156,450,040	33,736,226	(918,375)	82,876,090	(80,049)	-	394,234	-
28	Net Investment Gain/(Loss) (Allocated)	18,874,517	(3,781,213)	22,655,729	5,088,421	2,664,760	1,421,081	(659,336)	-	18,227,818	678,344	301,706	(4,777,323)	607,225	(1,102,966)	83,952	122,048	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	(23,842)	(146)	(23,696)	-	(7,626)	-	(2,838)	-	(7,051)	(4,403)	-	-	(1,555)	-	-	(223)	-
31	Net Income = Lines 26+28+29-24-25-27-30	77,540,410	(3,726,333)	81,266,743	(4,037,822)	19,692,063	1,420,804	3,665,561	-	58,598,447	10,752,113	(3,406,355)	(4,797,416)	-	(1,090,353)	83,952	64,034	-